

C.V

FadyMounirShokry



- **Personal information**

Name	FadyMounirShokry
Birth Date	06/11/1987
Nationality	Egyptian
Marital Status	Single
Driving License	Yes

- **Contact information**

Country:	Sohag – Egypt
Address 1	5 El-Salam Street
Email Address:	fadymonir20010@gmail.com
Mobile Phone Number:	01275445215
Evening Phone Number:	01115081810
LinkedIn	https://www.linkedin.com/in/fady-monir-7b91b512a/

Duties & Responsibilities:

- Expand the market by making new deal contracts with resellers.
- Receiving resellers daily orders and supervise on delivering them.
- Respond to resellers inquiries and prepare daily sales reports.
- Handling reseller's problems and complaints.
- Handling cash collection.
- Supporting the marketing team by making advertising deals, marketing campaigns and seminars.
- Prepare periodic sales report showing sales volume, potential sales, and areas of proposed client base expansion.
- Direct product research and development.
- Monitor and evaluate the activities and products of the competition.
- Coordination and cooperation with Sales Team.
- Maintain and Control Stocks in coordination with Regional Sales Manager.

- Skills

- Solid Knowledge of Markets
- Motivation for sales and meeting sales goals
- Presentation and negotiation skills
- Building Relationships
- Sales Planning
- Negotiation

Good command of:

- ARABIC- ENGLISH
- OFFICE
- TIME MANGMENT
- SALES

• Experiences

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Start Date	May 2019
End Date:	Till Now
Address:	Sohag
Company Name:	Queenland for Fertilizers and chemicals
Company Industry:	Chemical Industry
Position in Company:	sales and Accounting

❖ Work Description:

- Responsible for achieving the goals of the company sales and the spread in the Egyptian market
- Open new outlets.
- Cash Collection.
- design and solve problems related to the implementation.

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Start Date	May 2013
End Date:	April 2019
Address:	Sohag – Egypt
Company Name:	Terraco Egypt Company for Chemical Industry
Company Industry:	PAINTS
Position in Company:	Direct Sales and Marketing Executive

❖ **Work Description:**

- Responsible for achieving the desired the Target of upper egypt
- Responsible for about 30 distributer and dealer
- Achieve the goals of the company's horizontal expansion and vertical expansion
- Manage more than 30 customers

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Start Date	December 2012
End Date:	April 2013
Address:	Sohag - Egypt
Company Name:	TechnoCans
Company Industry:	packing solution
Position in Company:	Sales and Marketing Executive

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Start Date	October 2010
End Date:	December 2012
Address:	Sohag
Company Name:	Queenland for Fertilizers and chemicals
Company Industry:	Chemical Industry
Position in Company:	sales and Accounting

❖ **Work Description:**

- Responsible for achieving the goals of the company sales and the spread in the Egyptian market
- Open new outlets.
- Cash Collection.
- design and solve problems related to the implementation.

- **Education**

Country	Egypt - Sohag
Institution:	High Institute of Computer science and Business Administration
Degree:	Bachelor Degree
Major:	Commerce & business administration
GPA:	Pass
Completion Date:	2010

- **Skills**

Skill	Skill level	Years of Experience	Last Used
Computer	Expert	More than 6 years	1 month or less
Microsoft Office software & the Internet	Expert	More than 6 years	1 month or less
How to manage team	Expert	More than 1 years	1 month or less

- **Languages**

Language	Skill level	Years of Experience	Last Used
English	Good	More than 6 years	1 month or less

- **References**

- Mohamed Sobieh (General sales manager TERRACO Egypt) +201002267033
- Bishoy Anwar (Co. Founder and owner of Queenland) +201112229022
- Yousry Angelous (Terraco Egypt) +201222592292
- Bishoy Adel (Techno Canz) +201211116262

Thanks for giving me this precious time of yours.

Accept my regards,

Fady Mounir Shokry